Customer Related Impacts For July 2021

| Customer Calls Related to Covid 19 | April-April | Мау | June | July |
|---------------------------------------|-------------|-----|------|------|
| Inability to Pay | 57 | | | |
| AutoPay Cancellations | 7 | | | |
| Other/General Questions | 96 | | | |
| Billing | 538 | | | |
| Water Quality | 1 | | | |
| Water Conservation | 3 | | | |

| Payment Arrangements | April-April | May | June | July | Total |
|---|-------------|-----|------|------|-------|
| Number of Arrangements Made | 780 | 17 | 24 | 39 | 860 |
| High Water Users Requesting Arrangements | 199 | 6 | 7 | 9 | 221 |
| Number of Payment Arrangement Defaults | 147 | 3 | 8 | 7 | 165 |
| High Water Users Arrangement Defaults | 53 | 1 | 2 | 1 | 57 |

| Yearly Balance Due Comparison | 7/31/2019 | 7/31/2020 | 7/31/2021 | Percentage Week 07/31/2020 to 07/31/2021 | Total Sales YTD |
|---|------------|------------|------------|--|------------------------------------|
| Active Accounts with a Balance Due Over 32 Days Old | 144,938.67 | 285,137.66 | 517,614.29 | 81.53% | \$38,763,611.29 |
| Yearly Balance Due Comparison | 7/31/2019 | 7/31/2020 | 7/31/2021 | Percentage Week 07/31/2020 to 07/31/2021 | Total Number of Active Accounts |
| Number of Accounts | 537 | 844 | 957 | 13.39% | 21,295 |

| Flow Restrictors | Number of Notices | Number Installed | Number Currenty Installed |
|------------------|-------------------|------------------|---------------------------|
| June | 444 | 45 | 3 |

| Payment Numbers/Totals Previous Year/Current Year | 6/30/2020 | 6/30/2021 | 7/30/2020 | 7/30/2021 | |
|---|--------------|--------------|--------------|--------------|--|
| Payment Numbers (Water/sewer bill reflected as two payments) | 41,782 | 37,998 | 31,047 | 29,704 | |
| Payment Totals | 6,031,344.37 | 6,347,941.32 | 5,213,243.92 | 5,526,556.03 | |

| Online Features Customers are Utilizing | April | May | June | July | Opt In % |
|---|-------|------|------|------|----------|
| Customers Enrolled in Paperless Billing | 7478 | 7567 | 7669 | 7781 | 36.54% |
| Customers Enrolled in Autopay | 8787 | 8883 | 9022 | 9158 | 43.01% |

Previous Monthly Reporting

| Yearly Balance Due Comparison | 6/30/2019 | 6/30/2020 | 6/30/2021 | Percentage Week 06/30/2020 to 06/30/2021 | Total Sales YTD |
|---|------------|------------|------------|--|------------------------------------|
| Active Accounts with a Balance Due Over 32 Days Old | 148,122.79 | 178,565.21 | 444,226.70 | 148.78% | \$33,295,750.90 |
| Yearly Balance Due Comparison | 6/30/2019 | 6/30/2020 | 6/30/2021 | Percentage Week 06/30/2020 to 06/30/2021 | Total Number of Active Accounts |
| Number of Accounts | 831 | 879 | 885 | 0.68% | 21,286 |

| Yearly Balance Due Comparison | 5/29/2019 | 5/29/2020 | 5/29/2021 | Percentage Week 05/29/2020 to 05/29/2021 | Total Sales YTD |
|---|------------|------------|------------|--|------------------------------------|
| Active Accounts with a Balance Due Over 32 Days Old | 226,903.03 | 197,389.26 | 450,623.14 | 128.29% | \$25,832,212.29 |
| Yearly Balance Due Comparison | 6/30/2019 | 6/30/2020 | 6/30/2021 | Percentage Week 06/30/2020 to 06/30/2021 | Total Number of Active Accounts |
| Number of Accounts | 1184 | 693 | 831 | 19.91% | 21,286 |

| Yearly Balance Due Comparison | 4/30/2020 | 4/30/2021 | Percentage Week 04/30/2020 to 04/30/2021 | Total Sales YTD | Percentage of Total Past Due |
|---|------------|------------|--|------------------------------------|---------------------------------|
| Active Accounts with a Balance Due Over 32 Days Old | 203,403.51 | 485,719.66 | 138.80% | \$19,978,918.94 | 3.12% |
| Yearly Balance Due Comparison | 4/30/2020 | 4/30/2021 | Percentage Week 04/30/2020 to 04/30/2021 | Total Number of Active Accounts | Percentage of Past Due accounts |
| Number of Accounts | 1069 | 941 | -11.97% | 21,288 | 4.42% |

| Yearly Balance Due Comparison | 3/31/2020 | 3/31/2021 | Percentage Week 03/31/2020 to 03/31/2021 | Total Sales YTD | Percentage of Total Past Due |
|---|------------|------------|--|------------------------------------|---------------------------------|
| Active Accounts with a Balance Due Over 32 Days Old | 171,107.01 | 487,810.30 | 185.09% | \$15,612,106.11 | 3.12% |
| Yearly Balance Due Comparison | 2/26/2020 | 2/26/2021 | Percentage Week 02/26/2020 to 02/26/2021 | Total Number of Active Accounts | Percentage of Past Due accounts |
| Number of Accounts | 948 | 835 | -11.92% | 21,272 | 3.93% |

| Yearly Balance Due Comparison | 2/26/2020 | 2/26/2021 | Percentage Week 02/26/2020 to 02/26/2021 | Total Sales YTD | Percentage of Total Past Due |
|---|------------|------------|--|------------------------------------|---------------------------------|
| Active Accounts with a Balance Due Over 32 Days Old | 119,832.87 | 534,652.23 | 346.16% | \$10,416,400.99 | 5.13% |
| Yearly Balance Due Comparison | 2/26/2020 | 2/26/2021 | Percentage Week 02/26/2020 to 02/26/2021 | Total Number of Active Accounts | Percentage of Past Due accounts |
| Number of Accounts | 699 | 972 | 39.06% | 21,274 | 4.57% |

| Yearly Balance Due Comparison | 1/31/2020 | 1/31/2021 | Percentage Week 01/31/2020 to 01/31/2021 | Total Sales YTD | Percentage of Total Past Due |
|---|-----------|------------|--|------------------------------------|---------------------------------|
| Active Accounts with a Balance Due Over 32 Days Old | 94,388.45 | 765,357.18 | 710.86% | \$5,236,271.80 | 14.62% |
| Yearly Balance Due Comparison | 1/31/2020 | 1/31/2021 | Percentage Week 01/31/2020 to 01/31/2021 | Total Number of Active Accounts | Percentage of Past Due accounts |
| Number of Accounts | 665 | 1508 | 126.77% | 21,263 | 7.09% |

| Yearly Balance Due Comparison | 12/31/2019 | 12/31/2020 | Percentage Week 12/31/2019 to 12/31/2020 | Total Sales YTD | Percentage of Total Past Due |
|---|------------|------------|--|------------------------------------|---------------------------------|
| Active Accounts with a Balance Due Over 32 Days Old | 174,781.05 | 671,104.62 | 671,104.62 283.97% | | 1.02% |
| Yearly Balance Due Comparison | 12/31/2019 | 12/31/2020 | Percentage Week 12/31/2019 to 12/31/2020 | Total Number of Active Accounts | Percentage of Past Due accounts |
| Number of Accounts | 743 | 1146 | 54.24% | 21,264 | 5.39% |

| Yearly Balance Due Comparison | 11/30/2019 | 11/30/2020 | Percentage Week 11/30/2019 to 11/30/2020 | Total Sales YTD | Percentage of Total Past Due |
|---|------------|------------|--|------------------------------------|---------------------------------|
| Active Accounts with a Balance Due Over 32 Days Old | 324,311.31 | 640,233.80 | 40,233.80 97.41% | | 8.05% |
| Yearly Balance Due Comparison | 11/30/2019 | 11/30/2020 | Percentage Week 11/30/2019 to 11/30/2020 | Total Number of Active Accounts | Percentage of Past Due accounts |
| Number of Accounts | 1190 | 1181 | -0.76% | 21,263 | 5.55% |

| Yearly Balance Due Comparison | 10/31/2019 | 10/31/2020 | Percentage Week 10/31/2019 to 10/31/2020 | Total Sales YTD | Percentage of Total Past Due |
|---|------------------------|------------|--|------------------------------------|---------------------------------|
| Active Accounts with a Balance Due Over 32 Days Old | 192,769.10 | 459,775.92 | 138.51% | \$51,610,261.53 | 0.89% |
| Yearly Balance Due Comparison | 10/31/2019 | 10/31/2020 | Percentage Week 10/31/2019 to 10/31/2020 | Total Number of Active Accounts | Percentage of Past Due accounts |
| Number of Accounts | of Accounts 503 939 86 | | 86.68% | 21,258 | 4.42% |

| Yearly Balance Due Comparison | 9/30/2019 | 9/30/2020 | Percentage Week 09/30/2019 to 09/30/2020 | Total Sales YTD | Percentage of Total Past Due |
|---|----------------------------|--|--|------------------------------------|---------------------------------|
| Active Accounts with a Balance Due Over 32 Days Old | 234,802.24 | 422,559.50 79.96% | | \$46,164,561.25 | 0.92% |
| Yearly Balance Due Comparison | 9/30/2019 | Percentage Week 9/30/2020 09/30/2019 to 09/30/2020 | | Total Number of Active Accounts | Percentage of Past Due accounts |
| Number of Accounts | Number of Accounts 794 840 | | 5.79% | 21,638 | 3.88% |

| Yearly Balance Due Comparison | 8/31/2019 | 8/31/2020 | Percentage Week 08/31/2019 to 08/31/2020 | Total Sales YTD | Percentage of Total Past Due |
|---|------------------------------------|------------|--|------------------------------------|---------------------------------|
| Active Accounts with a Balance Due Over 32 Days Old | 361,854.96 | 434,742.55 | 20.14% | \$39,722,594.83 | 1.09% |
| Yearly Balance Due Comparison | 8/31/2019 | 8/31/2020 | Percentage Week 08/31/2019 to 08/31/2020 | Total Number of Active Accounts | Percentage of Past Due accounts |
| Number of Accounts | mber of Accounts 1135 1007 -11.28% | | -11.28% | 21,225 | 4.74% |

| Yearly Balance Due Comparison | 7/31/2019 | 7/31/2020 | Percentage Week 07/31/2019 to 07/31/2020 | Total Sales YTD | Percentage of Total Past Due |
|---|-----------------------|------------|--|------------------------------------|---------------------------------|
| Active Accounts with a Balance Due Over 32 Days Old | 144,938.67 | 285,137.66 | 96.73% | \$32,652,764.38 | 0.87% |
| Yearly Balance Due Comparison | 7/31/2019 | 7/31/2020 | Percentage Week 07/31/2019 to 07/31/2020 | Total Number of Active Accounts | Percentage of Past Due accounts |
| Number of Accounts | r of Accounts 537 844 | | 57.17% | 21,210 | 3.98% |

| Yearly Balance Due Comparison | 6/30/2019 | 6/30/2020 | Percentage Week /30/2020 06/30/2019 to 06/30/2020 | | Percentage of Total Past Due |
|---|--------------|--------------|--|-----------------|---------------------------------|
| Active Accounts with a Balance Due Over 32 Days Old | \$148,122.79 | \$178,565.21 | 20.55% | \$27,460,785.29 | 0.65% |
| Yearly Balance Due Comparison | 6/30/2019 | 6/30/2020 | Percentage Week 6/30/2020 06/30/2019 to 06/30/2020 | | Percentage of Past Due accounts |
| Number of Accounts | 831 879 | | 5.78% | 21,282 | 4.13% |

| Yearly Balance Due Comparison | 5/31/2019 | 5/31/2020 | Percentage Week 05/31/2019 to 05/31/2020 | Total Sales YTD | Percentage of Total Past Due |
|---|--------------|--------------|--|------------------------------------|---------------------------------|
| Active Accounts with a Balance Due Over 32 Days Old | \$226,903.03 | \$197,389.26 | 97,389.26 -13.01% | | 0.92% |
| Yearly Balance Due Comparison | 5/31/2019 | 5/31/2020 | Percentage Week 05/31/2019 to 05/31/2020 | Total Number of Active Accounts | Percentage of Past Due accounts |
| Number of Accounts | 1184 | 693 | -41.47% | 21,181 | 3.27% |

| Previous Yearly Balance Due Comparison | 4/30/2019 | 4/30/2020 | Percentage Week 04/30/2019 to 04/30/2020 | Total Number of Active Accounts | Percentage of Past Due accounts |
|---|--------------|--------------|---|------------------------------------|---------------------------------|
| Active Accounts with a Balance Due Over 32 Days Old | \$101,421.36 | \$203,403.51 | 100.55% | \$17,330,892.61 | 1.17% |
| Yearly Balance Due Comparison | 4/30/2019 | 4/30/2020 | Percentage Week 04/30/2019 to 004/30/2020 | Total Sales YTD | Percentage of Total Past Due |
| Number of Accounts | 771 | 1069 | 38.65% | 21,171 | 5.05% |

| Payment Numbers/Totals Previous Year/Current Year | 5/29/2020 | 5/29/2021 |
|---|--------------|--------------|
| Payment Numbers (Water/sewer bill reflected as two payments) | 35,043 | 35,973 |
| Payment Totals | 4,005,720.46 | 5,853,293.35 |

| Payment Numbers/Totals Previous Year/Current Year | 3/31/2020 | 3/31/2021 | 4/30/2020 | 4/30/2021 |
|---|--------------|--------------|--------------|--------------|
| Payment Numbers (water/sewer bill reflected as two payments) | 41,750 | 31,754 | 29,855 | 30,203 |
| Payment Totals | 4,235,033.68 | 5,236,271.80 | 3,668,322.18 | 4,424,970.30 |

| Payment Numbers/Totals Previous Year/Current Year | 1/31/2020 | 1/31/2021 | 2/26/2020 | 2/26/2021 |
|---|--------------|--------------|--------------|--------------|
| Payment Numbers (water/sewer bill reflected as two payments) | 41,750 | 31,754 | 37,648 | 34,995 |
| Payment Totals | 4,235,033.68 | 5,236,271.80 | 3,948,796.25 | 5,205,517.10 |

| Payment Numbers/Totals Previous Year/Current Year | 11/30/2019 | 11/30/2020 | 12/31/2019 | 12/31/2020 |
|---|--------------|--------------|--------------|--------------|
| Payment Numbers (water/sewer bill reflected as two payments) | 33,292 | 36,210 | 47,386 | 39,417 |
| Payment Totals | 5,037,142.89 | 6,697,741.20 | 6,715,331.64 | 6,280,896.35 |

| Payment Numbers/Totals Previous Year/Current Year | 9/30/2019 | 9/30/2020 | 10/31/2019 | 10/31/2020 |
|---|--------------|--------------|--------------|--------------|
| Payment Numbers (water/sewer bill reflected as two payments) | 43,098 | 41,658 | 48,539 | 29,696 |
| Payment Totals | 6,947,612.34 | 7,341,001.27 | 7,243,666.27 | 5,573,140.49 |

| Payment Numbers/Totals Previous Year/Current Year | 7/31/2019 | 7/31/2020 | 8/31/2019 | 8/31/2020 |
|---|--------------|--------------|--------------|--------------|
| Payment Numbers (water/sewer bill reflected as two payments) | 48,974 | 31,047 | 34,242 | 37,145 |
| Payment Totals | 6,059,324.83 | 5,213,243.92 | 4,918,542.70 | 6,910,875.81 |

| Payment Numbers/Totals Previous Year/Current Year | 6/30/2019 | 6/30/2020 | 7/31/2019 | 7/31/2020 |
|---|-----------|-----------|-----------|-----------|
| Payment Numbers (water/sewer bill reflected as two payments) | 41,140 | 41,782 | 48,974 | 31,047 |

| Payment Totals 5,400,251.51 6,031,344.37 | 6,059,324.83 5,213,243.92 |
|--|---------------------------|
|--|---------------------------|

| Payment Numbers/Totals Previous Year/Current Year | 4/30/2020 | 4/30/2020 | 5/31/2019 | 5/31/2020 |
|---|--------------|--------------|--------------|--------------|
| Payment Numbers (water/sewer bill reflected as two payments) | 44,865 | 29,855 | 35,188 | 35,043 |
| Payment Totals | 4,115,301.16 | 3,668,322.18 | 3,898,107.10 | 4,005,720.46 |

| Online Features Customers are Utilizing | December | January | February | March |
|---|----------|---------|----------|-------|
| Customers Enrolled in Paperless Billing | 7006 | 7171 | 7300 | 7418 |
| Customers Enrolled in Autopay | 8377 | 8470 | 8575 | 8696 |

| Online Features Customers are Utilizing | August | September | October | November |
|---|--------|-----------|---------|----------|
| Customers Enrolled in Paperless Billing | 6712 | 6814 | 6893 | 6986 |
| Customers Enrolled in Autopay | 8026 | 8139 | 8212 | 8283 |

| Online Features Customers are Utilizing | April | Мау | June | July |
|---|-------|------|------|------|
| Customers Enrolled in Paperless Billing | 6357 | 6441 | 6517 | 6590 |
| Customers Enrolled in Autopay | 7686 | 7757 | 7846 | 7907 |













